

# Success Story



➤ **Location:**  
Albertville, AL

➤ **Regional Manager:**  
Chuck Burke

## PRODUCTS PAINTED

➤ **Products**  
Barrels & Fire Hydrants

➤ **Coating Manufacturer**  
Sherwin Williams Polane  
(Base viscosity: 25 sec, Zahn #2)



## EQUIPMENT

➤ **Previous Equipment**

- ITW HVLP

➤ **New Equipment**

- (25) Xcite™ guns



## CUSTOMER SATISFACTION

➤ **Benefits**

- Less overspray
- Increased booth filter life
- **Coating consumption was reduced by 50%**
- Improved ergonomics

➤ **Payback Time Comments:**

The reduced paint consumption will offset the cost of switching to the 2K Sherwin Williams Polane coating.

## CUSTOMER COMMENTS

They love the Xcite™ Airmix® guns

